

PERFORMANCE BASED MODEL

LOWER COSTS. HIGHER PROFITS.

IDENTIFYING NEEDS AND FINDING NEW OPPORTUNITIES

MONITOR THE MARKET. SPEAK THE LANGUAGE.

We leverage our expertise in more than 35 categories:

- UTILITIES - ELECTRIC, NATURAL GAS
- OFFICE SUPPLIES
- TELECOM - WIRELESS, VOICE, DATA
- FREIGHT - FTL, LTL
- JANITORIAL SUPPLIES & SERVICES
- WASTE REMOVAL & RECYCLING
- MAINTENANCE, REPAIR, OPERATIONS (MRO)
- AND MORE!

WE HELP COMPANIES

UNCOVER SAVINGS

Many companies are facing increased pressure to reduce operating expenses. We respect your company and the relationships you may have in place. **Cost Management Alliances** conducts a confidential review of your spending at no cost to you. Within 2 weeks, we will present a preliminary savings estimate and discuss our process going forward. Our mission is to uncover savings in areas that generally have a low strategic relevance to your company but are costly to manage with limited resources and staff.

You realize no-risk pricing reductions, while paying us a percentage of those savings over a defined period. We work strictly on contingency and will also identify areas where you are already cost-competitive.

Our RFP process may quickly find meaningful savings, either with current and/or alternative suppliers, offering equal, or better, quality and services for those initiatives we pursue. We will work with your associates to effectively implement these initiatives and follow with our audits to ensure compliance.

WE TYPICALLY FIND SUBSTANTIAL SAVINGS, AND HAVE OFTEN DELIVERED 15%-40% ON THE SELECTED INITIATIVES.

If it is an ongoing operating expense for your organization, chances are we can reduce your operating costs to best-in-class pricing if you are not already there. **We guarantee to put more money back on your bottom line or you pay us nothing.**



DETAILS TO DOLLARS

GETTING STARTED

We have a simplified process that requires minimal time from your team. It's quick, easy, and no risk.

1. INITIAL REVIEW

CMA requests a vendor YTD report, listing suppliers and the summary of their expenditures. Our team will conduct a confidential review of the clients spending at no cost to the client.

2. PRELIMINARY REPORT

Within 2 weeks of receiving the spend file, CMA presents a preliminary savings estimate to the client.

3. LETTER OF ENGAGEMENT

The client and CMA align on CMA's Letter of Engagement.

4. LOWER COSTS, RAISE PROFITS

CMA begins the in-depth RFP process and subsequent comparative analysis to present meaningful savings to the client.

5. IMPLEMENTS AND MEASURES FINAL SAVINGS

CMA implements and measures savings through the audit process. Client enjoys reduced costs and pay CMA a percentage of verified savings.

 **Cost Management Alliances**
Strategic Business Savings

(513) 595-0999 | CostManagementAlliances.com